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PLEASE REPLY TO THE MISSOURI OFFICE

July 31, 1997

Mr. Jose M. Rodriguez, Attorney
Ms. Dawn Odrowski, Attorney
Federal Election Commission
999 E. Street, NW
Washington, D.C. 20463

Re: Southern Education Council

Dear Mr. Rodriguez and Ms. Odrowski:

I apologize for the delay in getting this information to you. Southern Education Council did extensive searching for specifics about the additional information you had asked for.

As I have mentioned numerous times, any and all records describing the campaigns and/or who was involved, in the possession of Southern Education Council and any of its affiliates, have been forwarded to the Federal Election Commission. However, I am happy to provide clarification of some of that information.

The Codes on the financial information previously provided were codes given by Optima Direct in describing the campaigns. Southern Education Council simply utilized the same codes so that the campaigns could be coordinated between the two parties. Southern Education Council did not maintain records which would allow them to identify any specific code. While the scripts used would identify the codes and the campaigns those scripts were not retained once the calling was completed. Without the script, it is simply a code.

With respect to the actual payments from Optima, this information was sent with my previous correspondence. The invoices reflect amounts charged to Optima and those amounts were paid directly from Optima to Southern Education Council via Civic Development Group. We are continuing to search files to see if there may be any additional information about payments made by Optima.

Finally, with respect to the individuals listed in the invoices, Brian Pasch is a partner of Civic Development Group, which is an affiliate of Southern Education Council. Mr. Pasch compiled the information set forth on the invoices previously provided. Matt Suttong, Shannon McNutt,

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Michelle Suttong, and Phyllis are/were employees of Optima. The invoices were simply forwarded to those individuals for payment.

Finally, John Kahn was at one time Manager of the Southern Education Council office in Texas. He may have worked on these particular campaigns, however, it is difficult to determine at this time the level and/or degree of involvement he may have had.

Should you have any questions regarding this information please do not hesitate to contact me.

Very truly yours,



Greg B. Lam
For the Firm

GBL:d
Enclosures

2003-04-30 13:00